

Wind industry



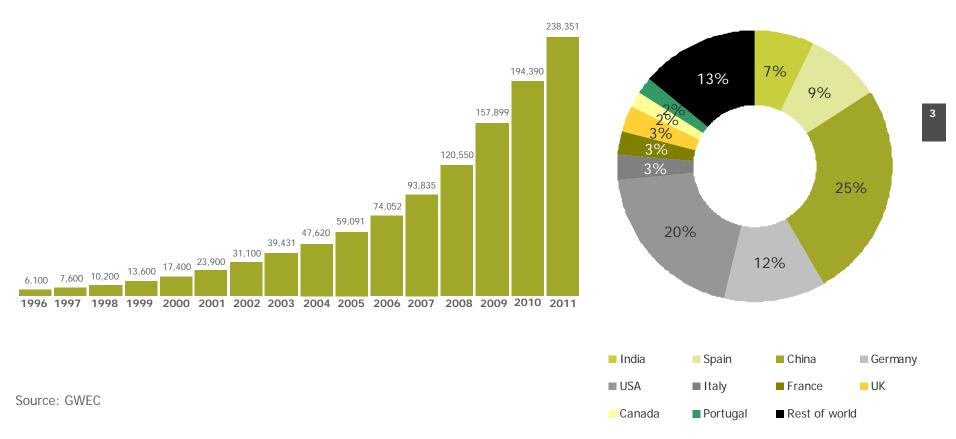


Mature Technology

In demand worldwide

Wind power capacity installed worldwide

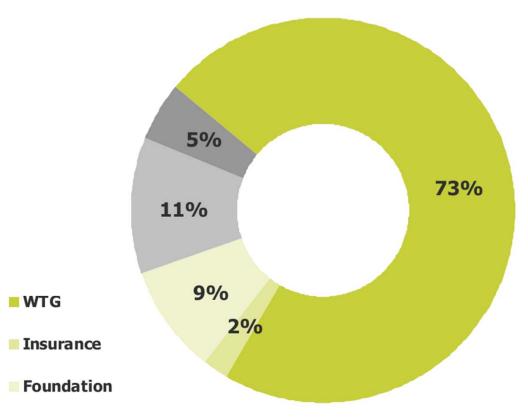
Accumulated MW



Cost of Energy (CoE) Explained

Main costs are Capital Expenditures

Onshore CAPEX breakdown



Main cost drivers

- ► Wind turbine itself (75%)
 Changes in the design to optimize CoE
 - ► Larger blades and taller towers to capture more energy (5% increase in Average Energy Production → 2.5% reduction of Cost of Energy!!!)
 - ► Reductions in materials, manufacturing costs
- Logistics (11%)

- WTG and Foundation Installation
- Substation

GAMESA





Global presence

Productive base in leading markets

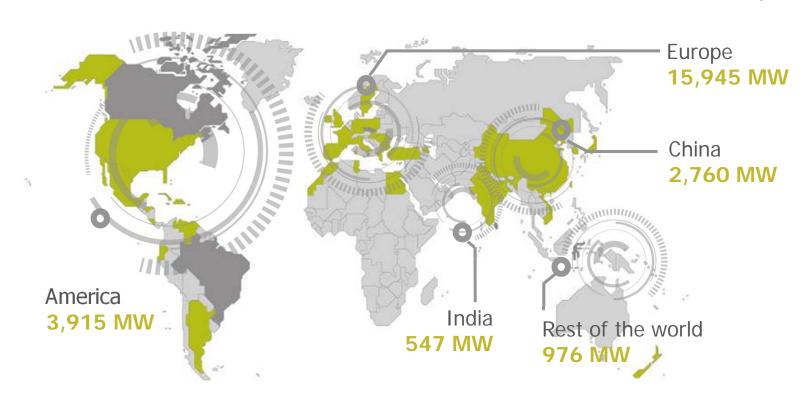


production centres wind sector: China,

Global presence

MW installed in leading markets

2011 total cumulative MW: 24,143 MW



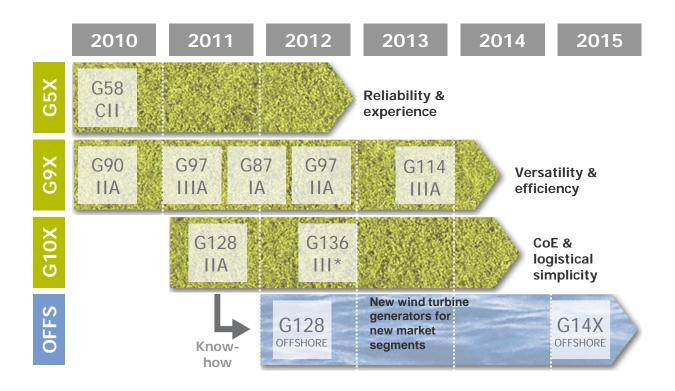


Markets with first project already started in 2012



Technological innovation

Innovation roadmap until 2015



- ► Technology is critical to achieving CoE objectives and Gamesa has a clear road map for innovative products up to 2015
- Main objectives: To be a benchmark in CoE and adapt the product to the needs of the demand
- Innovative Multi MW technologies (already under development) and apply them to all platforms

^{*} It will be classified as class S





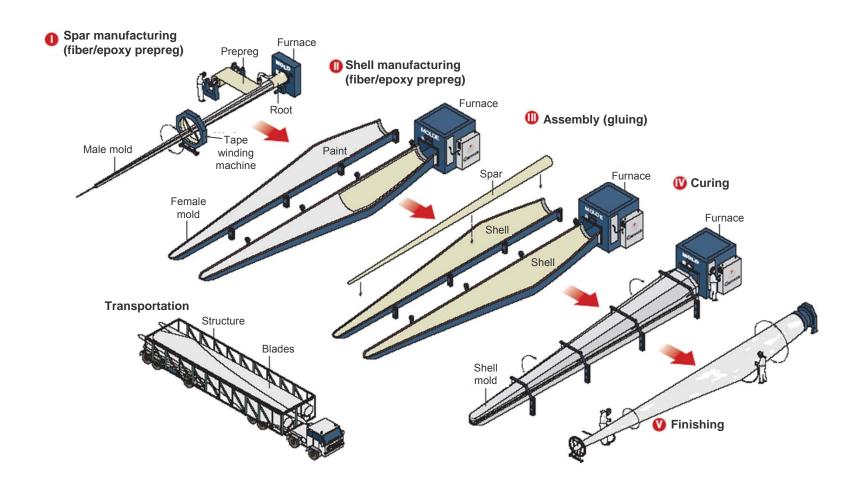
GAMESA'S BLADES





G5X (850 kW) and G9X (2MW)

Hybrid Prepreg Blades



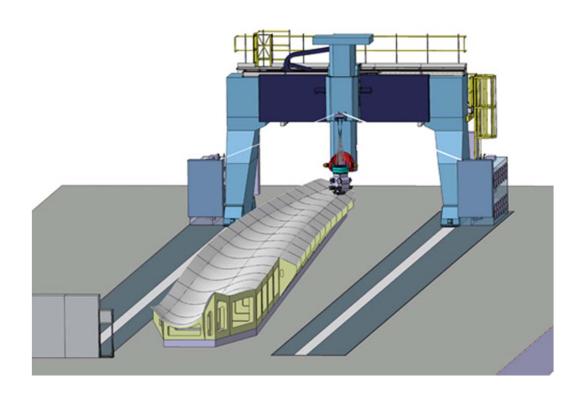


Fibramatic Project

100% Automated, Infusion Blade



Dry-Fiber Lamination Machine









Gamesa G10X-4.5 MW



Innoblade[©] MODULAR BLADE

G10X Blade Requirements

Logistics

Low Cost of Energy

Transport Equipment as per Current G9X-2MW

Low Mass and Cost

Low Noise and High AEP







Modular Blade

New Structural Concept

New Family of Low Noise Airfoils

INNOBLADE®









Gamesa G10X-4.5 MW



Innoblade® MODULAR BLADE



Modular Blade

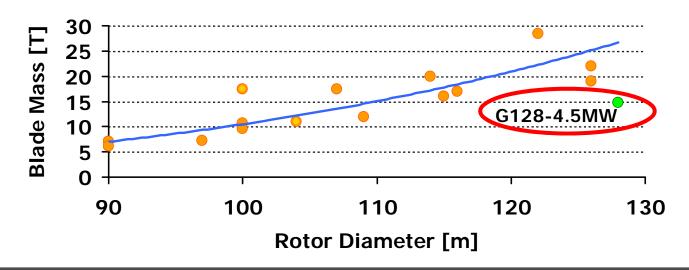
New Structural Concept

Low Noise Airfoils

Blade Mass 40% Lower than the Current Multimegawatt Blade Market

Prepreg, Infusion and Pultrusion are Combined in an Optimized Structure

Blade Mass vs Rotor Diameter









Technological leader

Wide range of technologies to choose from to fully optimize CoE for each new design and location

- Wide range of materials
 - ► Glass, Carbon, different resins, adhesives, cores,...
- Wide range of possible structures
 - From traditional shells/webs to torsion box/shells
 - From one-piece to modular blades
- Wide range of manufacturing technologies
 - From fully manual to fully automated
 - Hand layup, Winding, Fiber Placement
 - Assembly, finishing,... also automated if needed
 - Infusion, pultrusion, prepreg

► Each component can be fully optimized in terms of 15 cost and performance to minimize the overall wind turbine Cost of Energy



